



Progressive Dairy Operators and **Alltech** are pleased to announce the successful completion of our 5th Business Management Workshop Series. This year 17 enthusiastic participants took part over the 5 sessions, with presentations by informative industry speakers plus each day's subject was enhanced by real life examples of an established dairy producer.

Topics covered this year included: Debt Management & Capital Utilization, Business Management & Benchmarking, Business Structures & Succession Planning, Human Resources and the Requirements of Health and Safety on the farm, Insurance & Legal Considerations of construction and benefits to having a general contractor.

On the last day each participant was required to prepare a Project Presentation, on a subject learned in one of the workshops as applies to their enterprises. All of the presentations were fantastic. This day was a great learning opportunity for the group and created a tremendous amount of discussion.

Top Presentations –



Peter Spruit, Spruit Dairy Farm, "Financial Advantage of Heifer Rearing" with Adam Rae from Alltech



Jennifer Bryson, Bryt Farms Ltd., "Buy cows to fill increases or sell Quota?" with Adam Rae from Alltech