



2018 YOUTH BUSINESS MANAGEMENT WORKSHOPS

January 24, 31, February 14, 28 & March 7

9:30 AM - 3:00 PM

Workshops held at CanWest DHI
660 Speedvale Avenue West, Guelph, ON

Are you a 25-35 year-old farmer possessing sound production and management abilities? Take this opportunity to further enhance your current skillset through our Workshop Series. Topics will include:

Financial Management

Vanessa Scott & Matthew Vair, Farm Credit Canada

Benchmarking

Kristin Benke, Dairy Farmers of Ontario

Debt & Capital Utilization

Elco DeBoer & David Rose, CIBC

Human Resources

Rachel Caldara, GayLea Foods

Business Structures

Mike Bossy, Bossy Nagy Group

Insurance Considerations

Mike Brine, Trillium Mutual Insurance Company

General Contractor Perspective

Herman Post, Post Farm Structures Inc.

Legal Considerations

Mike Cassone, Harriston Pensa LLP

Succession Planning

Henry Verhoog, Grand Valley Fortifiers

Producer Perspectives

Ben Loewith, Summitholm Farms
Cees Haanstra, Greiden Farms
Chris Buchner, Elmwold Farms
Gerrit Wensink, Hoenhorst Farms

"Tons of useful information and tips on utilizing your financial statements to further your business, and how debt can impact the growth of your business. We highly recommend this series of workshops if you would like to learn more about running a profitable and efficient dairy operation."

Jen & Theo van der Meulen, van der Meulen Dairy Ltd, 2016 participant



CLASS LIMITED TO 16 PARTICIPANTS

Book by December 18 and save! Course may fill up quickly; first come, first served.

REGISTRATION FORM

Name _____ Age _____

Mailing Address _____

Phone _____

Email _____

Please list any food allergies _____

Please include cheque and/or credit card information.

COST PER PERSON (Includes HST, 5 workshops and lunches.)

By Dec. 18, 2017: \$275.00 After Dec. 18, 2017: \$300.00

PAYMENT BY CHEQUE: If you are paying by cheque, please make cheque payable to **Progressive Dairy Operators**.

PAYMENT BY CREDIT CARD: If paying by Visa or Mastercard, please provide:

Card Number _____

Expiry (Month & Year) _____

Signature _____

Complete and return by mail, fax or email.

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